



## *Can a Community Go Solar with No Upfront Cost?*

New York communities can now save money and produce as much solar electric power as they consume and become Energy Independent, through a Power Purchase Agreement and grant/ tax incentives under **NYSERDA-PON 2589**.

NYSERDA is currently offering an exciting opportunity, called the NY Sun Competitive Photovoltaic (PV) Program, Program Opportunity Notice (PON) 2589, which can



fund a solar PV system for your community. This opportunity is intended to provide a way for your community to achieve net-zero metering (which means **you will produce enough electricity to cover your own municipal building needs**) and operate on your own PV power.

### **HOW DOES THE PROCESS WORK?**

- ☀ First, the solar contractor submits a bid to NYSERDA. If approved, the PV system is designed and built within 8-12 months. In order to qualify, a system must be greater than 50 kW. We will calculate this based on your yearly municipal electricity use.
- ☀ The solar contractor will be the power provider as set by a contract. The contract can last 5-7 years and the contractor will provide electricity to you at a rate **less than** the current provider rate and offset both consumption and delivery charges
- ☀ When the contract expires, the solar PV system can be purchased by your community at a nominal cost. It will continue to generate electricity for your community **at a small operating cost to you. The community will save money every year solar power is produced for another 25+ years!**



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## **WHAT IS THE COMMUNITY'S COST / OBLIGATIONS FOR THIS PROJECT?**

- ☀ The municipality provides the project site to the contractor for a symbolic lease cost of \$1.
- ☀ As agreed to in the contract, your municipality purchases the power produced by the system from the contractor for a 5-7 years period of time at a rate **lower than** the current cost.
- ☀ When the contract expires, the municipality buys the solar PV system back for \$1 and continues to benefit from power production for more than 25 years!

## **TOO GOOD TO BE TRUE? *NO, IT'S ALL TRUE! THIS IS A WIN-WIN OPPORTUNITY!***

- ☀ The solar contractor/power provider gets the construction project for their firm and gets reimbursed by NYSEERDA grant, Federal tax incentives, and selling electricity. The community **begins saving money** on electricity bills immediately, gets to own the Solar PV system for \$1.00 and very low cost power after the agreement ends.

## **WHEN IS THE PROPOSAL DUE?**

- ☀ The proposal is due to NYSEERDA on **March 14, 2013**, by 5:00 PM Eastern time. We welcome the opportunity to assist your community in saving money and become energy independent through a large scale solar power plant.
- ☀ Please send an e-mail to Ram Shrivastava at [ram@larsen-engineers.com](mailto:ram@larsen-engineers.com), or call (585) 272-7310 if you have any questions or wish to listen to a detailed presentation.